

REQUEST FOR EXPRESSIONS OF INTEREST (REOI) FOR CONSULTING FIRMS/CONSORTIA

**Consultancy Services to Conduct Value Chain and Partial Equilibrium Analysis of the
Namibian Dairy, Pork, and Poultry Industries**

PROCUREMENT NUMBER: **CS/EOI/LLPBN-38/2025**

Method: Consultants Qualifications Selection (CQS) - Firms/Consortia

1. INTRODUCTION AND BACKGROUND

The **Livestock and Livestock Products of Namibia (LLPBN or the Board)** invites qualified consulting firms and/or consortia with relevant hands-on expertise to submit **Expressions of Interest (EOI)** for the provision of consultancy services. The objective is to conduct a comprehensive **Value Chain Analysis (VCA)** and **Partial Equilibrium (PE) Analysis** for the **Dairy, Pork, and Poultry industries** in Namibia.

This high-priority study is required to inform policy, investment, and strategic planning aimed at enhancing the **competitiveness, sustainability, and market efficiency** of these critical agricultural sectors. The assignment is tentatively scheduled to commence in **February/March 2026**.



2. SCOPE/MAIN RESPONSIBILITIES OF THE ASSIGNMENT

The selected Consultant will undertake an in-depth analysis of the selected value chains to identify key actors, processes, costs, margins, and constraints. The study will encompass the following two main components:

Component	Responsibility/Deliverable
Value Chain Analysis (VCA)	Map the structure and governance of the dairy, pork, and poultry value chains in Namibia, identifying bottlenecks (e.g., input supply, processing capacity, market access, infrastructure, policy/regulatory environment), inefficiencies, and proposing targeted interventions to increase local value addition, productivity, and resilience.
Partial Equilibrium (PE) Analysis	Develop and apply a PE model to simulate the potential impact of various domestic and trade-related policy changes (e.g., tariffs, subsidies, import restrictions, production cost changes) on key market indicators such as prices, production, consumption, imports, exports, and producer/consumer welfare within the Namibian dairy, pork, and poultry sectors, and recommend special levies to help each industry achieve eighty to hundred percent food self-sufficiency .

3. CONSULTANT EXPERTISE REQUIREMENTS (Firms/Consortia)

Prospective consultants (firms or teams) must demonstrate hands-on expertise and experience in **ALL** the following key areas (as detailed in the LLPBN Terms of Reference):

Required Expertise	Description
Agricultural Economics & Trade Policy	Proven track record in conducting detailed economic analysis, trade policy studies, trade agreements, and policy impact assessments, with excellent report writing and presentation skills, ideally within the Southern African context .
Value Chain Development	Substantial experience in conducting and documenting comprehensive agricultural VCA , identifying strategic upgrading interventions, and designing action plans
Econometric Modelling & Data Management	Demonstrated competence in developing and applying quantitative economic models, specifically Partial Equilibrium (PE) or Computable General Equilibrium (CGE) models, for policy simulation and forecasting, with a focus on agricultural markets.

Sectoral Knowledge	Relevant experience in the Dairy, Pork, and/or Poultry sectors , understanding their unique production systems, market dynamics, and international competitiveness challenges.
Team Composition	Availability of a multi-disciplinary team with advanced degrees (at least a Masters) in Agricultural Economics, Economics, or related fields, including a designated Lead Economist/Modeler and a Value Chain Specialist .

4. SHORTLISTING CRITERIA

For evaluation of the Expressions of Interest, the LLPBN will apply the following criteria to firms/consortia:

Criteria	Weight (Points)
a. Corporate Expertise & Track Record	Detailed summary of similar assignments completed within the last 5-7 years, highlighting the application of VCA and PE/CGE methodologies.
b. Qualifications of Key Personnel	CVs with supporting documents, of the proposed team, precisely demonstrating the required qualifications and assignments directly relevant to the study.
c. Technical Approach & Timeliness	Demonstrated understanding of the scope of the assignment; relevance of the corporate profile, relevance of the team - qualification and experience, and a realistic proposed study duration (realistic shorter completion period is an advantage).
d. Financial Indication	Submission of a brief estimate of the all-inclusive total cost (in N\$) for the entire assignment.

5. SUBMISSION REQUIREMENTS

Interested consultants are requested to submit their Expression of Interest, which **must include** the following documents:

1. **Cover Letter:** Clearly marked "EOI: Namibian Dairy, Pork, and Poultry Analysis".
2. **Corporate Profile:** A brief corporate profile of the firm/consortium, including legal registration and management structure.

3. **Relevant Experience:** A detailed summary of at least **similar assignments** (last 5-7 years), highlighting the use of VCA and PE/CGE methodologies.
4. **Curricula Vitae (CVs):** CVs of the proposed team directly demonstrating the required expertise.
5. **Proposed Study Duration:** An indication of realistic expected starting and conclusion dates (in calendar months or weeks).
6. **Estimated Total Cost:** A brief estimate of an all-inclusive total cost (in Namibian Dollars) for the entire assignment. *(A detailed financial proposal will only be requested from shortlisted candidates).*

NOTE: NO DETAILED FINANCIAL OFFERS ARE REQUIRED AT THIS STAGE.

6. DEADLINE AND CONTACT INFORMATION

Expressions of interest must be delivered **electronically** (via email) on or before **Monday, November 17, 2025 at 12:00 PM (CAT)**.

Submission Detail	Information
Submission Deadline	17 November, 2025 at 12:00 PM CAT
Submission Email	Expressions of Interest (EOI) must be submitted electronically Compliance@nammic.com.na The EOI subject must read " EOI: Namibian Dairy, Pork, and Poultry Analysis "
Address EOI To	The Chief Executive Officer, Livestock and Livestock Products Board of Namibia
Attention	Ms. Beata IT Xulu
Queries & ToR	Ms. Beata Xulu: Beata@nammic.com.na / +264 81 633 5325

LATE SUBMISSIONS WILL NOT BE CONSIDERED.